

Message Text

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PAGE 01 STATE 123743

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ORIGIN EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 H-02 SS-15 NSC-05

SSO-00 NSCE-00 INRE-00 /048 R

DRAFTED BY EB/OA:MHSTYLES:VLV

APPROVED BY EB/OA:MHSTYLES

CAB - MR. WEST (SUB)

ARA/EP - MR. KING

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O R 281827Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY LIMA IMMEDIATE

INFO AMEMBASSY QUITO

C O N F I D E N T I A L STATE 123743

E.O. 11652: GDS

TAGS: EAIR, PE

SUBJECT: CIVAIR - DISPUTE WITH PERU

REF: LIMA 4306, 4339

QUITO FOR DONALD LITTON (C/O HART)

1. PERU EMBASSY DELIVERED NOTE TO DEPARTMENT AFTERNOON
MAY 27 STATING THAT GOP DISPOSED CONSIDER FAVORABLY 25
FLIGHTS FOR BRANIFF AND INDICATING GOP DESIRES USDEL VISIT
LIMA TO PURSUE INTERGOVERNMENTAL NEGOTIATIONS.

2. UPON REFLECTION, DEPARTMENT IS OF VIEW THAT EMBASSY
SHOULD REITERATE US PROPOSAL THAT NEGOTIATIONS TAKE PLACE
IN WASHINGTON. WHILE WE HAVE NO WISH TO QUIBBLE OVER SITE
OF NEGOTIATIONS ON GROUNDS OF CONVENIENCE OR WHOSE TURN IT
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PAGE 02 STATE 123743

IS, WE BELIEVE THERE ARE TACTICAL DISADVANTAGES IN RESPOND-

ING AFFIRMATIVELY TO GOP REQUEST, PARTICULARLY WHEN IT IS ACCOMPANIED BY A SO-CALLED COMPROMISE OFFER.

3. BRANIFF OFFER OF 26 FLIGHTS MUST BE VIEWED AS MINIMUM LEVEL AIRLINE BELIEVES IT MUST OPERATE TO REMAIN VIABLE. IT DOES NOT FOLLOW, HOWEVER, THAT 26 FLIGHTS NECESSARILY REPRESENTS A LEVEL ACCEPTABLE TO USG BECAUSE THIS DEALS

WITH ONLY HALF OF THE QUESTION. THE OTHER HALF IS WHAT PERU GETS. THIS QUESTION HAS NOT BEEN DEALT WITH INTER-GOVERNMENTALLY SINCE JANUARY, WHEN THE CONTEXT WAS CONSIDERABLY DIFFERENT FROM NOW.

4. IN PRIOR TALKS IN NOVEMBER AND JANUARY, AS WELL AS DURING AIRLINE TALKS SINCE THEN, US WAS THE PARTY ACTIVELY SEEKING AN AGREEMENT BECAUSE THE PRESSURES AND DEADLINES WERE ON US, NOT ON PERU. ALL THESE TALKS WERE HELD IN LIMA; IN FACT, THERE WAS NEVER EVEN A SUGGESTION THAT THEY BE HELD IN US. NOW THAT WE HAVE PUT DEADLINE ON PERU THROUGH PART 213 ACTION, WE SHOULD ACT AS IF SHOE IS ON OTHER FOOT, AND AS PART OF THIS STRATEGY ASK THAT NEGOTIATIONS BE IN WASHINGTON.

5. ACCORDINGLY, EMBASSY SHOULD REMIND GOP OF CONSIDERATIONS SET FORTH PARA 3 ABOVE, STATE THAT USG CANNOT THEREFORE RESUME TALKS ON THE ASSUMPTION THAT THE ONLY QUESTION IS THE NUMBER OF BRANIFF FLIGHTS, AND AGAIN PROPOSE TALKS IN WASHINGTON. DUE OTHER COMMITMENTS ALREADY MADE, ONLY TIMES AVAILABLE WOULD BE WEEK OF JUNE 2 OR JUNE 9 OR JUNE 23. INGERSOLL

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